

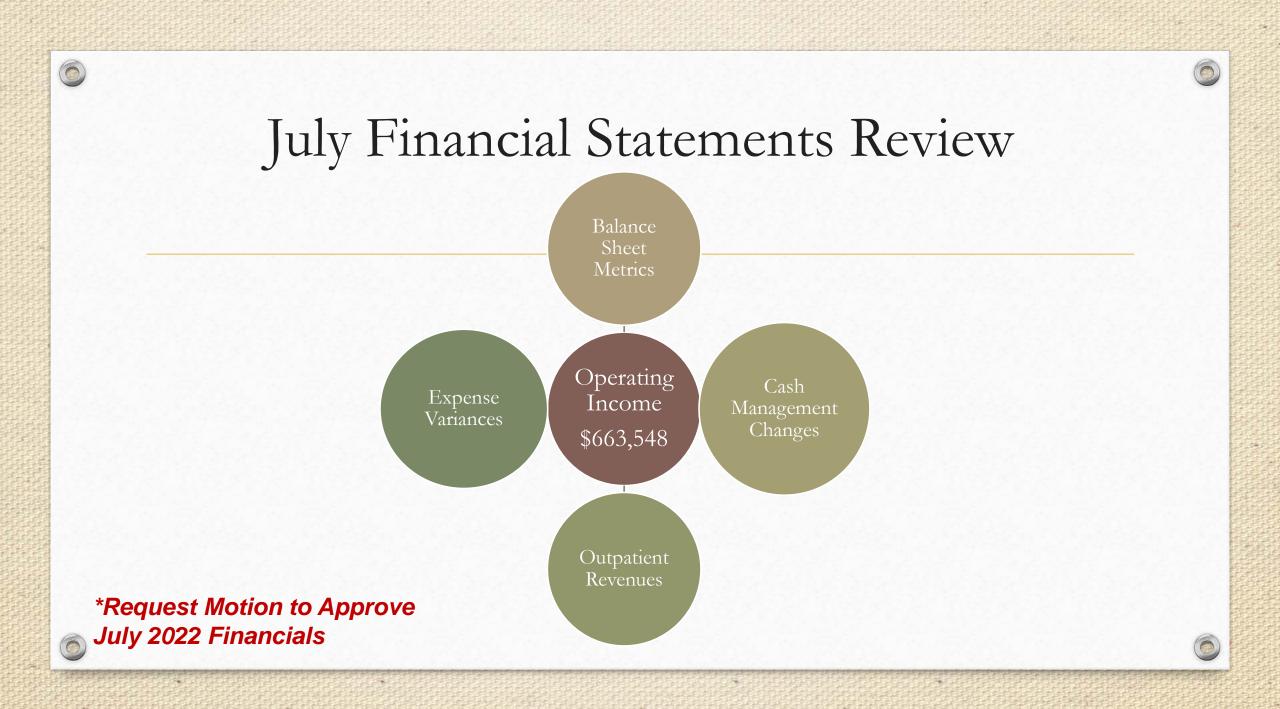
Finance Committee Agenda

- Call to Order Steve Staton
- Review and Approval of July Financial Statements Brian Swain
- Capital Request Approval SSM Health Dean Clinic Tenant Improvements Michelle Abey
- Fiscal Year 2023 Budget Review and Approval Michelle Abey
- Audit Engagement Planning Letter Michelle Abey
- Compliance Updates
- Open Discussion
- Adjournment

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Capital Request: SSM Health Dean Clinic Tenant Improvement Agreement

- SSM Health Leases Clinic Space in Stoughton & Evansville
- Lease negotiations have been ongoing

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• Clinic is in need of updates which Stoughton Health wishes to assist in funding through a tenant improvement addition to the new lease

*Request Motion to Approve SSM Health Dean Clinic Tenant Improvement Agreement, Stoughton Lease FY 2022 Capital = \$270,000

Fiscal Year 2022 Projection

Consistent volumes from this summer

- Service Recognition Bonus Payout in September
- Recognition of Phase 4 Provider Relief Funds
- Loss on taking down of 3 houses in September

FY 2023 Budget Process

- Use of Multiview for first time
- Accounting team met individually with each manager
- Overarching Assumptions

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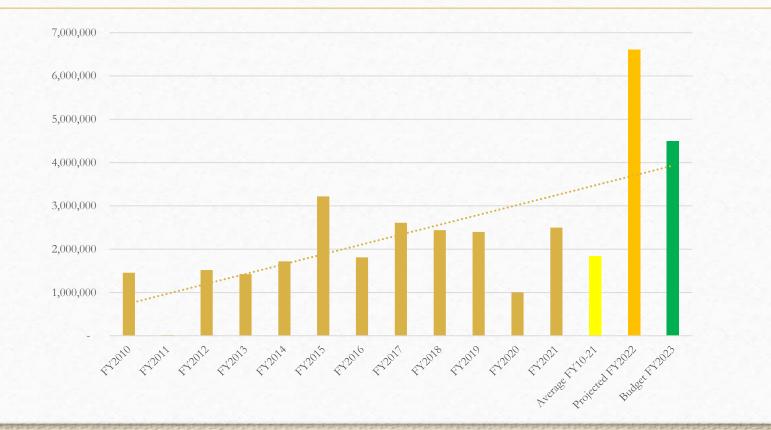
- No further COVID-19 grant funding
- Lower volumes in some areas
- Increased compensation and benefits costs
- Increased expenses as a result of supply chain and inflationary pressures

Operating Income Trends Over Time

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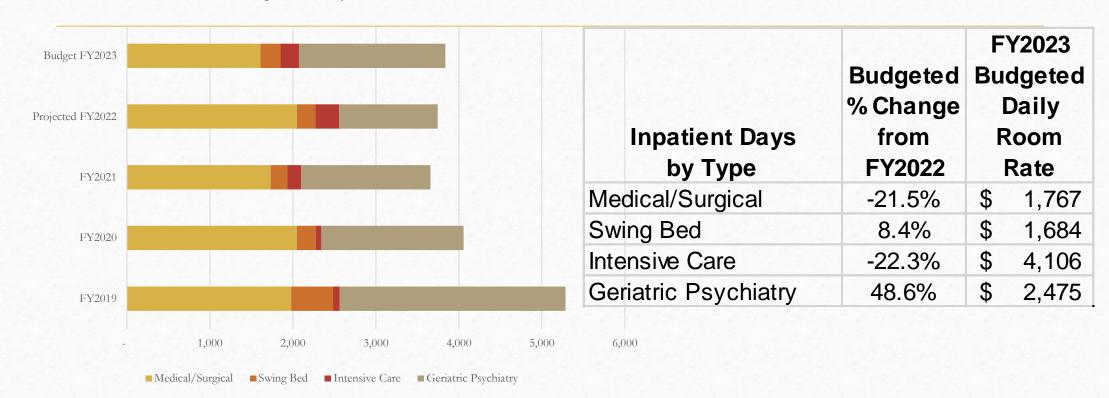
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FY 2023 Budget – Revenue Trends

Inpatient Days Trends





FY 2023 Budget – Revenue Trends

| | Stoughton H | lealth Surgio | cal Cases Bu | udget FY20 | 23 | | | |
|---------------------------|-------------|---------------|--------------|------------|------------|---------|--------|------------------|
| | | | | YTD | | % | | % Change from |
| | | | | FY22 thru | Annualized | Change | FY23 | Annualized |
| Specialty | Final FY19 | Final FY20 | Final FY21 | Jul | FY2022 | from LY | Budget | FY2022 |
| Orthopedics | 381 | 282 | 277 | 257 | 309 | 12% | 375 | 18% |
| Gynecology | 8 | 1 | 0 | 0 | 0 | 0% | 35 | 100% |
| Urology | 9 | 11 | 7 | 6 | 7 | 0% | 10 | 30% |
| General | 307 | 250 | 255 | 203 | 233 | -9% | 265 | 12% |
| Ophthalmology (Phaco) | 290 | 211 | 225 | 185 | 223 | -1% | 225 | 1% |
| Podiatry | 11 | 44 | 58 | 65 | 85 | 47% | 90 | 6% |
| Dental | 34 | 130 | 199 | 132 | 156 | -22% | 170 | 8% |
| ENT | 52 | 37 | 30 | 28 | 32 | 7% | 40 | 20% |
| Total Surgical Procedures | 1092 | 966 | 1051 | 876 | 1045 | -1% | 1210 | 14% |
| GI Endoscopy | 517 | 379 | 423 | 514 | 601 | 42% | 605 | 1% |
| Total OR Procedures | 1609 | 1345 | 1474 | 1390 | 1646 | 12% | 1815 | 9% |



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FY 2023 Budget – Revenue Trends

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| Emergency Services Visits Trends | FY2019 | FY2020 | FY2021 | Projected FY2022 | Budget FY2023 | Budgeted % Change from FY2022 |
|----------------------------------|--------|--------|--------|---------------------|------------------|-------------------------------------|
| Emergency Room | 4,971 | 4,891 | 5,319 | 6,207 | 6,249 | 1% |
| Urgent Care - Stoughton | 15,210 | 13,551 | 12,433 | 19,446 | 16,597 | -15% |
| Urgent Care - Oregon | 2,960 | 2,369 | 2,301 | 2,970 | 2,775 | -7% |
| Urgent Care - McFarland | | | 771 | 3,937 | 5,369 | 36% |
| | 23,141 | 20,811 | 20,824 | 32,560 | 30,990 | -5% |

FY 2023 Budget – Expense Notes

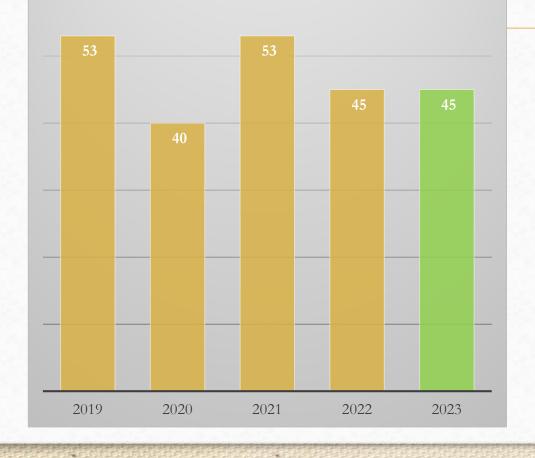
- Compensation & Benefits Increase 12%
 - Maintaining the changes in staffing in departments so that productivity standards are met
 - 5% wage increase effective in January 2023, if feasible not communicated to staff
 - Programs and incentives remain in place shift differential increase
 - Health Insurance Cost Increases Expected in January 2023
- Increases in other line items consistent with anticipated increases in volumes and inflation



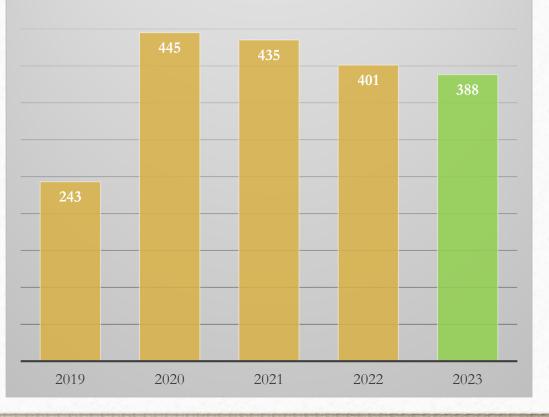
Budget Goal: Balance Sheet Strength

Days Revenue in AR (net)

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Days Expenses in Cash & Investments



FY 2023 Budget – Balance Sheet

- Continued focus on AR days and collection %
- Additional \$1,000,000 into the Investment Portfolio
- Further laddering of CDs/Sweeps

Capital Budget FY2023

- Requested Routine Capital Budget: \$3,000,000
- Additional Capital Budget for EUA Design Costs: \$500,000
- Large Items:
 - Laboratory Chemistry Analyzer
 - Network Switch & Wireless Access Points Replacements
 - Parking Lot Repaving



Questions?

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 Request Motion to Recommend Approval of the FY2023 Budget to the Governing Board

Audit Planning Letter

- Required Communication Outlining the Upcoming Audit Process
- Preliminary Audit Dates: September 22-23, 2022
- Final Audit Dates: October 24-28, 2022

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• Presentation to the Finance Committee: November 18, 2022

Compliance Update – OCI Complaint

- Sleep Study Estimate Provided indicating 10% coinsurance = \$115
- Anthem of Michigan processes as not a covered benefit
- Stoughton Health has contacted Anthem of WI and Anthem of Michigan
- Response to OCI

Compliance Update – COVID Testing Billing

- Billed two codes when we should have billed a different combination of codes
- Voluntary Refund for claims older than one year
- Corrected claims for August 2021 to present

Open Discussion

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Adjournment



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